

A young child with brown hair and blue eyes is smiling and holding a drawing book. The child is holding a yellow pencil in their right hand. The drawing book is open, showing a drawing of a house with a green roof and a blue sky. The child is holding the book up to their face, with their hands resting on the top edge. The background is a classroom with other children and educational materials.

Classrooms and infrastructure that make the grade

Create a high-performance learning environment for students and staff with little or no up-front cost

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Life Is On

Schneider
Electric

Enhance performance. Update infrastructure. Improve security and comfort.

Meet today's operational demands while making advances for tomorrow

Student achievement and well-being are your main focus. Your vision is to create a high-performance learning environment that drives student success and prepares them for the future. Additionally, you want your school district to be a "district of choice," one that promotes community growth and attracts new students and staff. But the cost of success is increasing along with your operating costs. At every turn, you are competing for the funding you need to support your strategic goals.

A solution is here

Whether you're renovating existing schools or building new ones, Schneider Electric can help enable a wide variety of infrastructure solutions with funding leveraged through a comprehensive capital recovery and reinvestment program. Our experts will help strengthen your district's brand, alleviate deferred maintenance, modernize facilities, engage students and improve the learning environment without an increased burden on taxpayers. We'll help enable your vision to improve the learning environment with little or no upfront capital.

Program overview

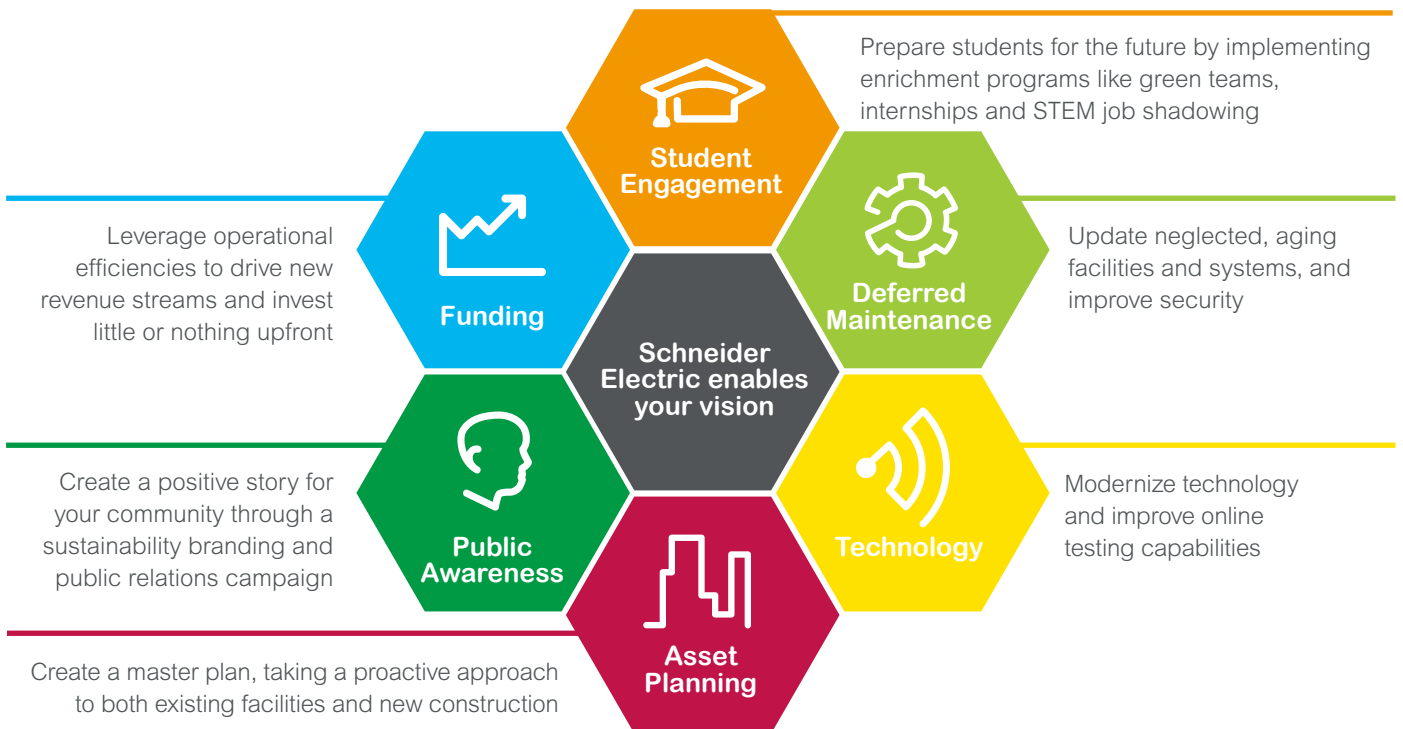
Comprehensive program includes design, construction, performance guarantee

Single point of contact manages every detail of your project to mitigate performance risk

Collaborative approach to project development helps achieve your vision

Free up operational dollars for other priorities or unlock additional funding

Imagine if you could have everything you want for your district



Results that speak for themselves

Snowline Joint Unified School District

Phelan, CA

Project background:

Snowline Joint USD leveraged alternative financing to make modernization and energy efficiency improvements to facilities without raising taxes.

Funding:

- Energy savings used to offset costs
- CA Proposition 39 state funding
- Lease purchase agreement

Solution highlights:

- District-wide interior/exterior lighting upgraded to LED technology
- Lighting controls improve energy efficiency
- IT power management system shuts off networked devices when not in use
- Gymnasium ceiling modification improves visibility and aesthetics
- Demand-management equipment and software limits peak demand charges



Results:

The two-phased project reduced utility costs by 28%, saving nearly \$7.8 million over the life of the performance contract.

Madison County Schools

Huntsville, AL

Project background:

Having reached its bonded debt capacity, Madison County Schools opted for a capital recovery and reinvestment program to fund critical facility improvements from the resulting energy savings.

Funding:

- Energy savings used to offset costs
- Federally subsidized qualified energy conservation bonds
- ADECA Local Government Energy Loan Program
- Utility rebates
- Tax-exempt lease purchase agreement

Solution highlights:

- Building automation system manages over 34,000 points of access from a single location
- Smart meters and energy management software provides instant, secure access to information
- Lighting upgrades/renovations improve comfort and aesthetics
- IT management system reduces energy use from networked devices
- HVAC replacements/upgrades remedy comfort issues and enable precise control
- Water fixture commissioning/upgrades save millions of gallons of water



Results:

The largest K-12 project of its kind undertaken in Alabama to date, the district will generate \$40 million in capital savings over 20 years, reducing utility costs by 30 percent and energy use by 40 percent.

Comanche Independent School District

Comanche, TX

Project background:

Comanche ISD partnered with Schneider Electric on long-term energy, security and its infrastructure improvement plan resulting in savings that are being reinvested back into classrooms.

Funding:

- Energy savings used to offset costs
- Lease purchase agreement
- Utility rebates

Solution highlights:

- Upgraded security system with cameras, monitors, software, and access controls
- District-wide interior/exterior lighting upgraded to LED technology
- HVAC unit replacements improve comfort of classrooms
- Building automation system improves control and efficiency
- LED stadium lighting at football field improves light quality
- Building envelope improvements include new roof, hallway skylight, and vestibule additions
- Water fixtures retrofit to reduce consumption



Results:

In addition to streamlining operations and enhancing the learning environment, the district reduced utility expenses by 19 percent, generating \$2.9 million in total guaranteed energy savings.

Why partner with Schneider Electric?

Life Is On



Peace of mind

Our proven track record includes more than 575+ successfully completed performance contracts, which have saved our clients \$2 billion.



Real savings

We understand that actual cost reductions are important to our customers. Real, verifiable savings are the foundation of our program. In the unlikely event our projects do not deliver the savings we guarantee, we make up the difference. We have never been in litigation over a performance contract.



Superior financial packages

We have unmatched knowledge of a wide variety of financial resources available to your school district. Your financial package will be designed with minimal up-front costs or debt impact to deliver maximum benefits to your community.



Recognized as a trusted industry leader

- Ranked in the top 100 of the world's most ethical companies by Ethisphere (2011 - 2015)
- Highest-ranked energy services company (#12) among the top 100 of world's most sustainable corporations, as named by Corporate Knights, Inc.
- Ranked #7 on Fortune magazine's 2015 list of World's Most Admired Companies in the Industry/Electronics category

What our clients are saying

"The performance contract gave us a cost-effective way to make necessary improvements to our schools without having to raise taxes."

- Luke Ontiveros, Superintendent,
Snowline Joint Unified School District

"Our facilities were facing much needed improvements that we had been forced to put on hold because of a lack of funding. Now we're paying for them with the energy savings generated by making these improvements."

- Dr. David Copeland, Superintendent,
Madison County Schools

